

Why Matsco?

Whether you're preparing for practice ownership, considering expansion or planning for retirement, working with the right financing partner will make the difference between success and struggle.

"I was impressed from the first moment I started working with Matsco. They backed me every step of the way – from construction right through implementation."

Gregory Liberatore, DDS
ADA member since 1995*
Ballston Spa, NY
Former President, ADA Council on the New Dentist

"The service we get from Matsco is amazing. Their team is an integral part of our business and connected me with outstanding resources to help build and manage the practice. I can't imagine doing this without them."

Anna Berik, DMD
ADA member since 1994*
Newton Centre, MA

"Matsco was interested in building a relationship – not just getting the business."

David Davoodpour, DDS
ADA member since 2002*
Los Angeles, CA

"Whether you're looking to buy a practice now or want to educate yourself so you're ready when the time is right, working with Matsco is a great way to learn."

Rashmi Patel, DDS
ADA member since 2005*
Torrington, CT



m a t s c o[®]

Your Success Is Our Reward

Matsco is the only practice financing company
endorsed by ADA Member Advantage.

ADA MEMBER ADVANTAGESM

Matsco lends exclusively to professional healthcare practitioners, so we understand how your business works and what it needs to run profitably. We'll work with you to structure a financing program that fits your budget, plus provide resources and support to help you successfully manage and grow your practice.

And because our financing decisions are based on understanding the cash flow potential of your practice, rather than your personal financial assets, we can offer more financing options than most banks¹.

- Up to 100% financing
- Competitive interest rates
 - Preferred rates for ADA members
- Terms to fit your budget and suit your needs

Practice Success[™] Program

With our Practice Success Program, you'll get expert support and practical tools that help you reach your goals with confidence.

- Three-step Practice Success Series helps you navigate the path to ownership
 1. **Acquisition & Start-Up Primers** help you prepare with an overview of the key first steps of a practice acquisition or start-up project
 2. **Acquisition & Start-Up Workbooks** detail the planning and due diligence that help you get the results you want
 3. **Interactive Practice Planner** provides the resources to help you develop your personal roadmap to a new facility
- Free access to online content and tools including bonus *Strategies for Success* articles and our interactive Tax Savings Calculator
- Advance notice of Matsco-sponsored events and CE seminars including "Preparing for Practice Ownership"
- Reliable referrals to qualified industry professionals

When you work with Matsco, you get more than just financing for your practice. You get the benefit of more than 20 years of experience in specialized dental practice lending. The support of financing experts who understand your unique needs as a dentist. And the security of knowing that we know how to help you grow your business.

Matsco. Financing for your practice – and so much more.

888.937.2321 | www.matsco.com/success

¹ All practice financing is subject to credit approval.
* Indicates first year of active membership

© 2008 Matsco. All rights reserved. Matsco is a registered trademark of Wells Fargo Bank, N.A. Member FDIC.

ADA Member AdvantageSM is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.